



National Distribution & Contracting, Inc.

For Immediate Release

## ***NDC to Host Clinical Laboratory Training Seminar at HIDA***

**Nashville, TN - August 1, 2006** – National Distribution & Contracting, Inc. (NDC) will host a seminar for NDC member distributors during the upcoming HIDA 2006 MedSurg Conference & Expo. LABLink is an educational training program designed to impact business growth strategies by strengthening clinical-lab offerings and knowledge of the independent distributor.

Brad Thompson, Director of Vendor Relations for NDC, will highlight growth opportunities, discuss regulatory issues and present product demonstrations to sales representatives, managers and owners. “NDC can provide the steps needed to bridge the gap between a traditional med/surg product focus and the clinical-lab opportunity”, says Thompson. “Knowledge is not only power, it is an additional revenue stream.”

NDC’s LABLink Training Seminar is Thursday, September 21, 7:45 – 8:45am at the Navy Pier. Registration is required and attendees will receive reduced pricing for HIDA events. For more information, contact Brad Thompson at (615) 366-3232 or [bthompson@ndc-inc.com](mailto:bthompson@ndc-inc.com).

### **About National Distribution and Contracting, Inc.**

NDC, Inc. is the parent corporation of ABCO, ADC, CIDA, StarLine and UDD. NDC represents over 274 distributors, the largest organization of independent medical, surgical, dental and laboratory supply distributors in the United States. NDC provides a unique collection of business services including master distribution and logistics on behalf of distributors and manufacturers serving healthcare providers throughout the United States, Canada, Puerto Rico and parts of Central America.

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