



National Distribution & Contracting, Inc.

For Immediate Release

## ***NDC to Host Lab Training at HIDA***

**Nashville, TN - August 1, 2007** – National Distribution & Contracting, Inc. (NDC) will host an educational seminar for NDC member distributors at HIDA 2007 MedSurg Conference and Expo. LABLink is an educational training program designed to impact business growth strategies by strengthening clinical-lab offerings and knowledge of the independent distributor.

Brad Thompson, Director of Vendor Relations for NDC, will highlight growth opportunities, discuss regulatory issues and present product demonstrations to attendees. “NDC can provide the steps needed to bridge the gap between a traditional med/surg product focus and the clinical-lab opportunity”, says Thompson. “Knowledge is not only power, it is an additional revenue stream.”

NDC’s LABLink Training Seminar is Sunday, September 16 from 7:45–8:45am in Room 203 at the Hynes Convention Center. Registration is required and attendees will receive free admission to HIDA events.

### **About National Distribution and Contracting, Inc.**

NDC, Inc. is the parent corporation of ABCO, ADC, CIDA, StarLine and UDD. NDC represents over 274 distributors, the largest organization of independent medical, surgical, dental and laboratory supply distributors in the United States. NDC provides a unique collection of business services including master distribution and logistics on behalf of distributors and manufacturers serving healthcare providers throughout the United States, Canada, Puerto Rico and parts of Central America.

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